# Delivering on Assistant Secretary Frank Calvelli's Formula for Success



### What is the formula for success?



#### **Build smaller systems**

Use existing technology, designs to minimize non-recurring engineering

Drive contract scope/length to be 2-3 years from start to launch

Use fixed price contracts

Mission capabilities faster to our troops



### How does SDA deliver on Assistant Secretary Calvelli's formula for success?



#### **Build smaller systems**



 The Proliferated Warfighter Space Architecture is a fully capable, low latency data transport network and military sensing system. The PWSA's proliferation and resilience will enable faster and more reliable delivery of data to the tactical edge, including missile warning and tracking.



 The smaller space vehicles and commercially-based ground systems of the PWSA will deliver faster capabilities to the warfighter.



## Use existing technology designs to minimize non-recurring engineering



 SDA prioritizes both speed and schedule to leverage commercial advances to deliver on a two-year spiral development timeline.



 SDA uses commercial or commercially-derived small satellite buses developed in commercial markets and modified only as needed for the PWSA.



 For Tranche 0 of the PWSA, SDA acquired Transport Layer space vehicles for less than \$15 million each by using existing technology!

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### Drive Contract Scope to three years or less, from start to launch



• From order to orbit, SDA launched the first Transport satellites in **30 months** and the Tracking satellites launched in just **27 months!** 



 Vendor lock is unacceptable at SDA... we will conduct full and open competition for every layer in every tranche, wherever possible. Our goal is to allow industry the opportunity to invest, plan, and compete on a predictable timeline.



Currently SDA averages just over 100 days from solicitation to award!



### **Use Fixed Price Contracts**



 SDA uses Other Transaction Authorities for most awards enabling greater flexibility in negotiating an agreement while also enabling SDA to deliver at speed.



From 2021-2022, SDA awarded 13 Other Transaction Authority agreements for prototyping to field both the Tranche 1 Transport Layer and Tranche 1 Tracking Layer. Additionally, SDA made fixed-price awards for the PWSA Experimental Testbed (NExT), and Tranche 1 Demonstration and Experimentation System (T1DES).



### Mission capabilities faster to our troops



 SDA will continue to apply Assistant Secretary Calvelli's formula for success to deliver space-based capabilities to the joint warfighter FASTER!

### **#SDADelivers**